





## HIGHLIGHTS

CHANGES & HAPPENINGS





### SHOP COMMISSIONS

we are eliminating the 0% commission in favour of 5% (the rest will remain the same--30, 15, 10, 5) starting Nov.1/22

### NEW ARTISANS

We have welcomed Danica Vere and Ursula Girard as new artisans in the shop with 2 more joining us as part of the winter artisan show

### ADDITIONAL ROLES

Several artisans have taken on additional tasks in the shop such as bulletin boards, window cleaning, calendar, media, and seasonal decorating.





#### TRENDS

Sales trends over the year: see chart

### CUSTOMER FEEDBACK

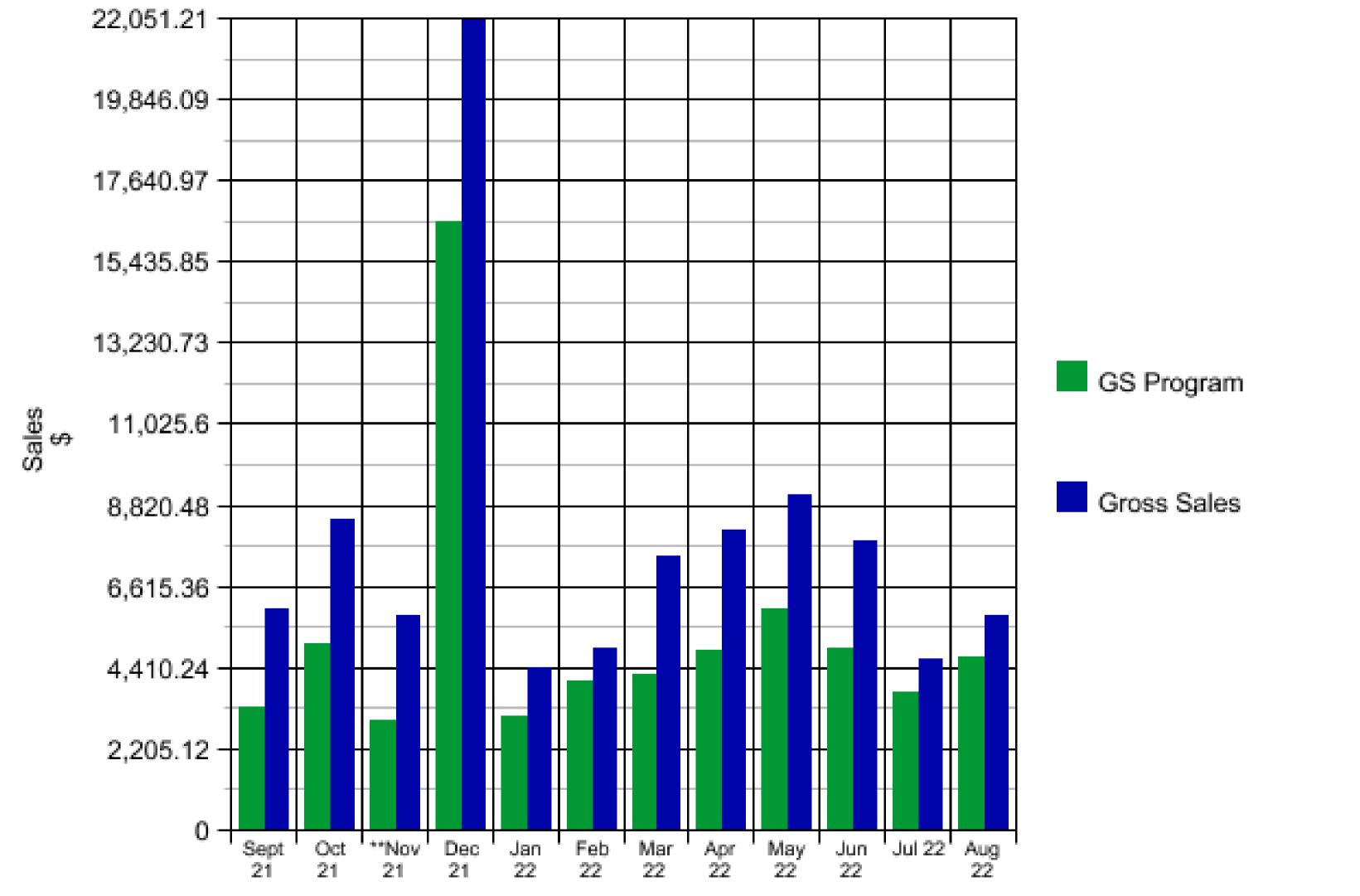
""Pleasant staff"

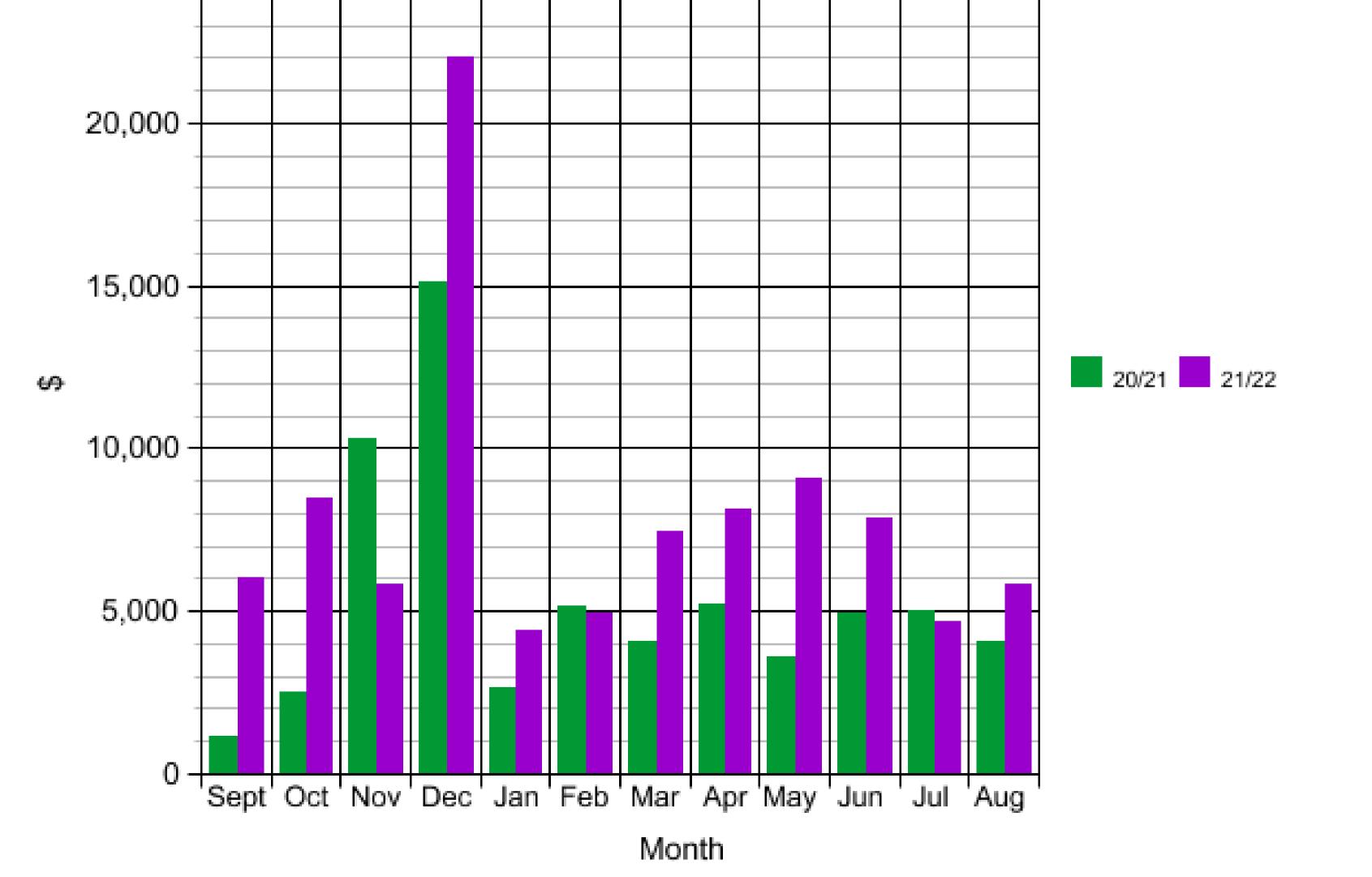
"Great place and super friendly staff!"
"friendly and helpful"

"the quality of the products you carry at your outlet is unique, well made and reasonably priced. Yours is the go to place for me when I am looking for something special, unique and affordable."

### OF NOTE:

Indigenous Arts Program has had a notable recent increase in sales, especially Leonard George--Jano has supported Leonard with bringing in new inventory and items.





# SUCCESSES AND CHALLENGES

## FINANCES

We have been extremely efficient with handling sales payouts with Artisans receiving payments before the 10th of the month

### OVERALL SALES

We continue to do very well month to month and have a steady collection of inventory that is regularly updated.

### SHIFTS

There are very few shifts that are not immediately filled by the volunteers.

The calendar has been running smoothly and some volunteers even want to do more than 3 shifts!

## ARTISANS

We currently have 38
Artisans represented in the shop and will be adding more shortly!

## "ROOM" FOR

### IMPROVEMENT

Our merchandising team are always finding ways of effectively displaying inventory but there is a definite lack of hanging and wall spaces. There are some ideas of how to expand in the coming months.